



Smart File Sharing for Managed Service Providers

Case Study Brief

The Problem



managedhosting.de is a premier Managed Services firm based in Germany that provides hosting, e-commerce applications, and IT outsourcing services.

The firm needed a smart file sharing solution in its product portfolio to fulfill client demand. It wanted to avoid solutions with bloated feature stacks and unwieldy configurations. Along with simple, streamlined file sharing, managedhosting.de was also looking for multi-tenancy, customization, and white label functionalities.

Why FileCloud?



managedhosting.de evaluated several alternatives including CTERA, ownCloud, and SeaFile, before selecting FileCloud. The benefits of FileCloud included:

- Simple installation and maintenance.
- Easy customization.
- Superior performance.
- Multi-tenancy support and white labeling.
- Superior customer support.

The Outcome



With FileCloud integrated into the service portfolio, managedhosting.de was able to expand offerings with enterprise-grade, hyper-secure file sharing for clients.

FileCloud's focus on data integrity and governance empowered the firm's clients with secure, remote access, automated data backups, and granular control over records (regardless of whether that data is stored in a corporate cloud or a data center).

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"FileCloud is a lean and smart file sharing solution."

- Andreas Wolske, Founder/CEO of managedhosting.de